

Amphenol is one of the largest manufacturers of interconnect products in the world. The Company designs, manufactures and markets electrical, electronic and fiber optic connectors, coaxial and flat-ribbon cable, and interconnect systems. The primary end markets for the Company's products are communications and information processing markets, including cable television, cellular telephone and data communication and information processing systems; aerospace and military electronics; and automotive, rail and other transportation and industrial applications.

Amphenol Corporation is proud of our reputation as an excellent employer. Our main focus is to provide the highest level of support and responsiveness to both our employees and our customers, the world's largest technology companies. Amphenol Corporation offers the opportunity for career growth within a global organization. We believe that Amphenol Corporation is unique in that every employee, regardless of his or her position, has the ability to positively impact the business.

Position Title: Customer Service Representative; High Speed IO Connectors

Location: Toronto, Canada

HSIO, a division of Amphenol, is the market leader for high speed, high bandwidth electrical connectors for the Telecom/Datacom market (Mobil Networks, Storage, Servers, Routers, Switches, etc.). Our products help to enable the electronics revolution and remain a key enabler for all the major Tier 1 OEM's globally. Our global headquarters are located in Nashua, NH and we have design, sales and manufacturing locations globally. We are currently seeking a high energy Customer service representative to join or team in Toronto, Canada.

Reporting to the Global Product Marketing Manager for High Speed I/O Connectors, the Customer Service Representative will be the interface between Amphenol and our customers. He/She will be the main-point-of-contact for the customer, providing quality service and information.

The ideal candidate must be an "A player", a "high potential" performer, with a strong desire to progress career over next two years into an Account Manager role.

RESPONSIBILITIES:

- Daily interface with internal and external customers to coordinate account activities, pricing requests, resolution of delivery, inventory and financial issues
- Preparing monthly and quarterly sales projections for assigned accounts or territory, forecast analysis and preparing book-to-ship estimates
- Preparing RFQ negotiation strategy in conjunction with sales and product line management, submitting proposals and negotiating order fulfillment agreements to maximize share
- Analyzing customer forecasts and work closely with planning and sourcing teams
- Enter orders and quotes into the MRP system
- He/She will also make presentations to executive management; organizational skills and summarizing conclusions via data analysis is an important part of the position.
- May occasionally require working from home after hours using provided laptop computer for order entry during peak periods.

QUALIFICATIONS:

- Must have a Bachelor's degree or diploma in finance or business
- 4+ years customer service experience and/or account management experience
- Proven ability to work independently with very little supervision or frequent direction
- Solid Microsoft Excel and PowerPoint skills
- Experience working with various MRP, ERP and CRM applications
- The successful candidate will be skilled at working at a high level of detail and will be able to manage multiple tasks for customers in a time sensitive environment
- Ability to work in a very dynamic and high pressure environment with a global footprint

ASSETS:

- Working knowledge of networking, cloud computing, storage and /or electrical component industries are highly desirable

If you are interested in this opportunity, please send your cover letter and resume to kathleenp@amphenolcanada.com by June 30th, 2017. Referrals are welcome.

Amphenol is committed to developing inclusive, barrier-free selection processes and work environments. If contacted in relation to a job opportunity you should advise Amphenol, in a timely fashion, of the accommodation measures which must be taken to enable you to be assessed in a fair and equitable manner. Information received relating to accommodation measures will be addressed confidentially.

Amphenol is an "Equal Opportunity Employer" - Minority/Female/Disabled/Veteran/Sexual Orientation/Gender Identity or National Origin